## AHA SCIENTIFIC SESSIONS

2023 | Planning Meeting



### **AGENDA OVERVIEW**

Hello & Welcome!

**Sponsorship Opportunities & Marketing Toolkit** 

**Pennsylvania Convention Center** 

**General Service Contractor – Freeman** 

Open Q&A



# SPONSORSHIP, BUSINESS SUITES & TOOLKIT

01





### **MARKETING & SPONSORSHIP**

#### **Ascend Media**

#### **Meeting News & Navigation**

**Daily Newspaper** 

On-Site Meeting Guide

AHA Mobile Meeting Guide App

AHAtv

Attendee Welcome Guide

**Conference Coverage Website** 

Symposia Schedule and Locator Guide

Poster Hall Map

Conference Bag Inserts

\$1.500 - \$80.000

#### **Email Marketing**

**Exclusive Exhibitor Emails** 

Morning Agenda Emails

**ePreviews** 

eHighlights

\$9,310-\$55,000

#### **Convention Center Sponsorships**

Ad Banners

Coffee Breaks

Column Wraps

**Charging Stations** 

**Escalator Graphics** 

Window and Door Clings

Park Benches

Digital Signage

Wi-Fi Sponsorship

\$1,500-\$75,000



### **MARKETING & SPONSORSHIP**

### **Ascend Media**

#### **Onsite Education & Networking**

**Learning Studios** 

Health Innovation Pavilion

Roundtables

Meet the Trialists

Poster Reception

**Conference Coverage Website** 

Symposia Schedule and Locator Guide

Poster Hall Map

Conference Bag Inserts

\$25,000 - \$75,000

#### **Hotel Room Marketing**

**Doctors Bag** 

Individual Hotel

\$15,690-\$45,000

#### **Hotel Sponsorships**

Lobby Column Wraps

**Lobby Elevator and Escalator Clings** 

Concierge Desk

**Hanging Banners** 

\$8,000-\$25,000

### **BUSINESS SUITES**



#### Standard Business Suite

For individual or group meetings or hospitality. Furniture is not included and should be ordered separately to fit your needs.

#### Rates:

10' x 10' Business Suite: \$4.250 10' x 20' Business Suite: \$7.500 20' x 20' Business Suite: \$15,000

#### Business Suite - Turnkey

For individual or group meetings or hospitality. Basic furniture package included in the cost

#### Rates:

10' x 10' Business Suite: \$10.000 10' x 20' Business Suite: \$16.000 20' x 20' Business Suite: \$25,000

#### Business Suite – Learning Lab

For educational programming/demonstrations

- Maximum seating capacity = 20
- Flectrical and A/V not included and should be ordered as needed
- Your programming is promoted by AHA.

#### Rates:

- 20 x 20: \$30,000
- 20 x 30: \$37,500
- 30 x 30: \$48,750



Nov. 11-13, 2023 Pennsulvania Convention Center Philadelphia PA



#### **Business Suite Packages**

Unlock your brand's potential with our exclusive sponsorship booth packages, delivering exceptional exposure and meaningful connections.

#### Package 1: 10 x 10 booth \$10,000

- 10 x 10 suite with locking doors
- · Two front panel graphics 10 x 10 tuxedo carpet
- · One 5 ft Madison table, brown
- · Four Pro Executive chairs black





#### Package 2: 10 x 20 booth \$16,000

- 10 x 20 suite with locking doors
- · Five front panel graphics
- 10 x 20 tuxedo carpet
- · One 8 ft Madison table, brown · Eight Pro Executive chairs, black





#### Package 3: 20 x 20 booth \$25,000

- 20 x 20 suite with locking doors
- · Five front panel graphics 20 x 20 tuxedo carpet
- One 10 ft Madison table, brown
- Eight Pro Executive chairs, black
- Four wastebaskets





### PROMOTIONAL TOOLKIT



#### Hashtags



The official hashtag for 2023 is #AHA23.

Use this hashtag when tweeting about the event; this will keep you in the loop and include you in the discussions.

#### Follow Us



Follow our social media channels listed below for the latest conference and AHA science developments.

AHA Meetings - Facebook | Twitter

AHA Science News – Facebook | Twitter

#### Tell a Colleague



Get suggested verbiage to invite your friends and colleagues to attend Scientific Sessions 2023.

Tell A Colleague template (docx)

#### Social Media Graphics



#### Share on Social Media

Post about your plans to share your science with the Scientific Sessions 2023 using the post example below.

#### Post Example

- Be recognized and rewarded at #AHA23 in Philadelphia, Nov. 11-13. Submit your science by June 8, then apply for awards or travel grants! To learn more visit https://bit.ly/3pSegR6
- Claim your spot in one of the 17 early career competitions at #AHA23 in Philadelphia, Nov.
   11-13. Submit your science by June 8, then apply! To learn more visit https://bit.ly/3pSegR6

Social Media Images >

### Professional Toolkit Link

Cathleen Gorby 913-344-1305 cgorby@ascendmedia.com



### PENNSYLVANIA CONVENTION CENTER

02





### Exhibiting at the Pennsylvania Convention Center

- Exhibitor Appointed Contractor (EAC)
- Personally Owned Vehicles (POVs)
- Booth Safety Guidelines
- > Computers
- Exhibitor Rigging
- > Internet
- Product and Literature
- Audio Visual
- Food & Beverage
- > FAQs
- Exhibitor information can be accessed at any time at:

https://www.paconvention.com/exhibitors



- ✓ Customer Satisfaction Agreement governs the work rules and expected level of service on all events at the PCC.
- √ 15-year agreement offering labor stability through May 2034 and enables the General Service Contractors and other service providers to partner with labor to improve all areas of the show experience.
- Exhibitor rights have been established in the agreement that allow for unprecedented options for exhibitors not matched in other facilities.

### **Labor Agreement**



**ELECTRICIANS** 



**LABORERS** 



**RIGGERS** 



- Skilled and capable workforce.
- Continuous hospitality training.



**STAGE HANDS** 

www.tricolift.com

### **Enhanced Exhibitor Work Rules**

Progressive work rules and streamlined services provide our customers with just the right amount of flexibility and independence they need, resulting in greater cost efficiencies and a better overall customer experience.



 Within your booth area or show space, full-time employees of the Exhibiting Company (as long as there is not an EAC Contracted for the booth setup/dismantle) have the freedom to setup and tear down your display, hang graphics and signage, install floor coverings, and install non-rented AV equipment including tablets for non-public use without limitation to booth size.

Place, move, and remove your own easels, signs, and poster board materials.



Open boxes, stock shelves, setup, plug in, hang up, and freely distribute your non-bulk products/literature within your booth or show space.



Use your own dollies. luggage carriers. non-hydraulic carts, and two-to-four-wheel hand trucks.

Drive your non-commercially registered personally owned vehicle to a designated area



#### VEHICLES THAT QUALIFY SEDAN PICKUP VEHICLES THAT DO NOT QUALIFY:











Use your own power tools and ladders (up to 6 feet) to setup and tear down exhibits.







Progressive work rules and streamlined services provide our customers with just the right amount of flexibility and independence they need, resulting in greater cost efficiencies and a better overall customer experience.

### **Exhibitor Appointed Contractors**



Exhibitors may contract with Exhibitor Appointed Contractors (EACs) to supervise the installation and dismantling of the Exhibitor's booth.



Employees of an EAC are NOT exhibitors. Employees of an EAC may not exercise the rights reserved for Customers and Exhibitors as stated in Section V of the Customer Service Agreement. You can access the Customer Service Agreement at

https://www.paconvention.com/assets/doc/PCC-Show-Labor-Jurisdictions-2019-165c92c7df.pdf



Employees of an EAC are not permitted to wear Exhibitor badges or to perform Show Labor.

### **Loading Dock & Personally Owned Vehicles**



Exhibitors booth size is irrelevant when unloading a POV.

Exhibitors may use their own equipment, including but not limited to carts, dollies, luggage carriers and 2-4 wheel hand trucks.

No motorized or hydraulic devices will be permitted. Equipment will not be provided to unload POVs.

Show labor may provide cart service to exhibitors who request assistance loading freight in cart and delivering it from a POV to the booth.

Exhibitors have 20 minutes to unload.

### PCC Safety Guidelines for Exhibitors

### **All Booths:**

- A ladder up to 6 feet may be used in accordance with the manufacturer guidelines.
- ➤ Battery operated tools can be used according to building safety guidelines. Powder actuated tools, such as Hilti guns and gas-filled nailers, may not be used under any circumstances.
- Vehicle batteries shall be disconnected and re-connected by electricians regardless of booth size.
- Lasers, rotating or still, shall not be permitted.
- Booths or displays may not block fire equipment. Columns, electrical closets and electrical panels must remain accessible at all times.
- ➤ The use of restroom sinks to fill and drain in exhibit halls is prohibited. An order for Water & Drain is required through Exhibitor Services.

### Product and Literature: All Booths



Exhibitors may open boxes, stock shelves, distribute and set, place, plug-in, hang from hooks product and literature within the booth, excluding the movement of bulk product and literature.



Exhibitors may perform work on their own display equipment after the initial set-up and/or for maintenance. Exhibitors may perform work with their own equipment or machinery, however, the primary power connection shall be provided by the PCC.

### **Audio Visual**



Exhibitors may install and remove audio/visual equipment within the booth, excluding rental equipment.



If an exhibitor needs to rent audio-visual equipment or computers and displays for their booth, direct them to use the appointed Audio/Visual vendor.



The rental price will be comparable to an outside company however the appointed AV vendor, as the contracted show provider of AV, will have technical personnel on property to troubleshoot any equipmentrelated issues an exhibitor may have in their booth and the labor cost associated with setting and striking your booth equipment will be significantly lower.

### **Exhibitor FAQs**

https://www.paconvention.com/exhibitors/fags-exhibitors

Can I set up my personally owned 40" monitor with DVD player?

Exhibitors can install monitors and AV equipment that is not rented as long as you are a full-time employee of the booth without limitation to booth size.

Can I use a step ladder and a screw gun in my booth?

Subject to building safety guidelines exhibitors are permitted to use ladders up to 6' and power tools (including battery operated) in their booth without limitation to booth size.

### **Exhibitor FAQs**

https://www.paconvention.com/exhibitors/fags-exhibitors



### My booth will have stem lighting, can I install them myself?

Exhibitors have the right to install your own lighting without booth size limitation and have not hired an EAC. Lights must be installed by a full-time employee of the booth and they cannot be provided by a rental company or 3<sup>rd</sup> party. Rental lighting must be installed by electricians. They must be UL/NEC compliant.



### Can I also work in my booth if I hire stagehands to install my booth?

Yes, as long as they are full-time employees of the company for more than 6 months and have an exhibitor badge.



### Can I unload my own vehicle?

Yes, regardless of booth size and as long as it is not a commercially registered vehicle.

### Internet



Free Wi-Fi is available in all public areas of the PCC. It is not available in the exhibit hall. A wired internet drop will need to be ordered if internet access is required in the booth.



Exhibitors can bring their own wireless router to attach to the hardwire internet drop.



Any additional cabling (spider cabling) from the main hub will be run by ASM Electricians.



It is recommended that you supply the Exhibitor Services Department with a rendering and scaled floor plan noting internet drop locations in your booth and/or meeting room.



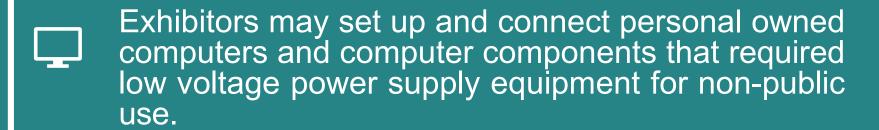
See booth rendering sample

Online Exhibitor Ordering can be accessed at

https://pcc-web.ungerboeck.com/coe/coe\_p1\_all.aspx?oc=10&cc=COESOP

Advance Rate Deadline-October 16, 2023

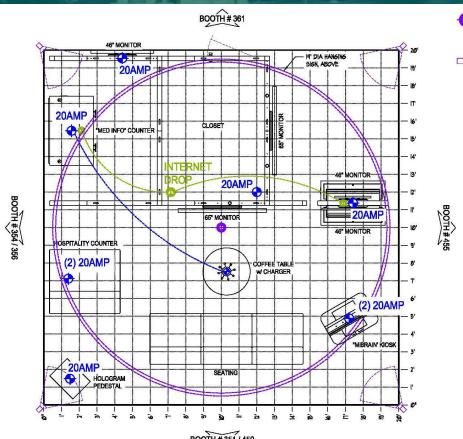
### **Computer Guidelines**



This right shall apply to computers and computer components that are owned by the exhibitors and are not supplied by a rental company.

Rental computers would require set up and removal by show labor(Stagehand).

### Sample Plan with Internet Drop Locations



= PICK-POINT
HANGING BANNER
= PARCAN CEILING
LIGHT......4

CLIENT AMGEN DESCRIPTION 20x20 AANP 2017 LOCATION PHILADELPHIA, PA SHOW DATES 06/21/17 BOOTH NUMBER SCALE. 1/4" = 1'-0" DRAWN BY 06/07/17 REVISIONS 06/07/17 CAD FILE NAME 61798 SI



DRAWING NUMBER

### **Electrical Services**

**AMERICAN HEART ASSOCIATION** 

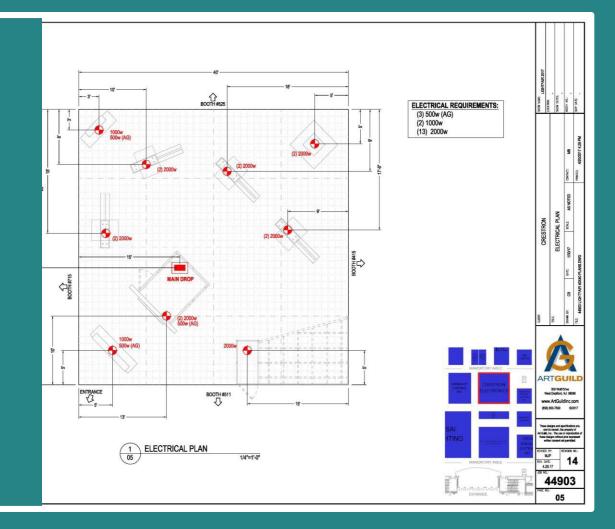
**ADVANCED DEADLINEDATE:** 

OCT 16, 2023

- Electrical Service is not included with booth fee.
- Ordering early saves in costs and improves efficiencies.
  - ➤ There is no wait time to start booth build and its many components (floor coverings, etc.) until the electric is installed.
- A rendering and scaled floor plan noting power drop locations in your booth and/or meeting room is recommended.
- ➤ All booths where an Exhibitor Appointed Contractor (EAC) or General Service Contractor Labor is utilized, electricians must install all lighting fixtures, lit signage and all other work deemed as electrical jurisdiction.
- Exhibitors are permitted to run cords along drape line and back of booth.
- Exhibitors are NOT permitted to run cords under carpet.
- > All exhibitor extension cords within the booth must be grounded 3-wire, 12-guage UL cords.
- ➤ No household ungrounded 2-wire extension cords are permitted.

## Sample Basic Floorplan with Measurements

- Electrical locations clearly marked.
- Electrical
   requirements listed.
   Number of drops
   and amps (i.e.
   500w, 200w, etc.)



All hard wiring and/or splicing of lights and electrical equipment requires an Electrical Labor Order and Installation by PCCA/ASM Electrician.

Labor calls for electricians must be selected as "Under Supervision" OR "Without Supervision" and noted as such on the order form.

Unsupervised Installation				Supervised Installation by Exhibitor/Name:	Cell:
NO		YES	EAC	or I&D Company: On-Site POC:	Cell:

ELECTRICAL LABOR RATES PER HOUR								
STRAIGHT TIME: WEEK	DAYS 8 AM – 4:30 PM	OVER TIME: WEEKDAYS 6 AFTER 4:30 PM; ALL DAY		DOUBLE TIME: ALL DAY SUNDAY AND HOLIDAYS				
Regular Rate \$137.00		Regular Rate	\$205.50	Regular Rate	\$274.00			
Show Site Rate	\$163.00	Show Site Rate	\$244.50	Show Site Rate	\$326.00			

- If labor will be provided "Under Supervision", a date and time MUST be provided. "Will Calls" are not acceptable.
- All on-site orders for electric service and labor will be billed at Standard/Show Site Rates and could lead to delays in your booth build.
- Online Exhibitor Ordering can be accessed at:
- https://pccweb.ungerboeck.com/coe/coe p1 all.aspx?oc=10& cc=COESOP

STANDARD 110V/120V SERVICE  Please see Terms & Conditions for additional Info (1.B.a)								
QTY	SERVICE	ADVANCED RATE	STANDARD RATE	TOTAL				
	500 watts	\$140.00	\$168.00					
	1000 watts	\$175.00	\$205.00					
	2000 watts	\$225.00	\$270.00					
	24 hr. – 500 watts	\$187.00	\$252.00					
	24 hr. – 1000 watts	\$232.00	\$325.00					
	24 hr. – 2000 watts	\$292.00	\$395.00					
	OTHER	Call for	Call for Pricing					

### **Exhibitor Rigging**

- Rental of truss and motors (including its equipment) is exclusive to PCC/ASM.
- ➤ Installation of all truss, motors and its equipment is performed by ASM Electricians. Labor is not included in the rental price.
- > Rental rates are based on one (1) week installments.
- All electrical suspended elements that require electric for lights and/or rotating motors must be installed by ASM electricians.
- All suspended elements that are dead hung (no lights and/or motors) are the General Service Contractor's responsibility.
- ➤ Light for truss can be supplied by the exhibitor or 3<sup>rd</sup> party vendor, installation will be handled by ASM electricians.
- Operating of motor controllers is performed by ASM electricians.
- All booths using an EAC or General Service Contractor supplied labor will require ASM electricians to wire or install booth lighting regardless of booth size.
- All rules apply to dismantle and move out.



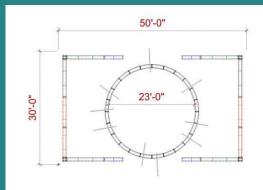
CUSTOM RIGGING ESTIMATES ARE PREFERRED AND PROVIDED UPON REQUEST TO

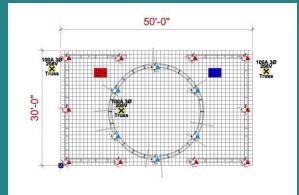
EXHIBITORSERVICES@PACONVENTION.COM WITH RENDERING AND/OR RIGGING PLANS

### Sample Lighting Plot for Booth Rigging Including Motors and Truss









#### DRAWING NOTES Any notes can go here

2 @ 30A 208V 30 2 @ 30A 208V 30 (TEMP HOIST POWER

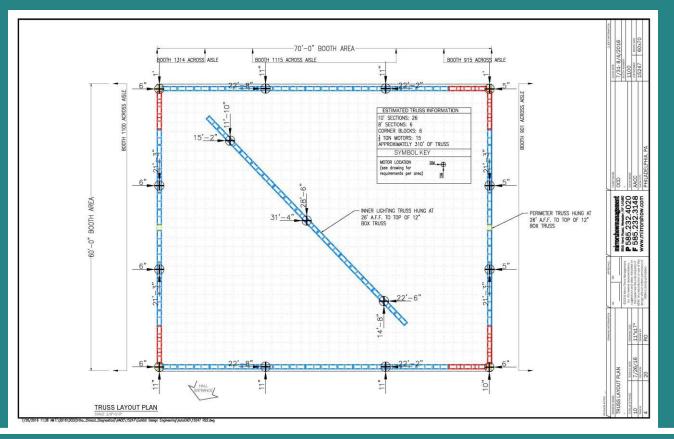
#### RIGGING

4 - 12"x12" Comer (NDML) 4 - 5x12"x12" (NC5W) 4 - 5x12"x12" (NC5W) 1 - 12x12" Curved Truss - 24" ID 10 - 22" Pipe - Length: 6" (NIPF) 20 - Swivel Chesseb ouroughs (NRE) 6 - 1/2 Ton Motors (NNDE) 3 - 5 Way Motor Distor (NNIDE) 3 - 5 Way Motor Distor (NNIDE)

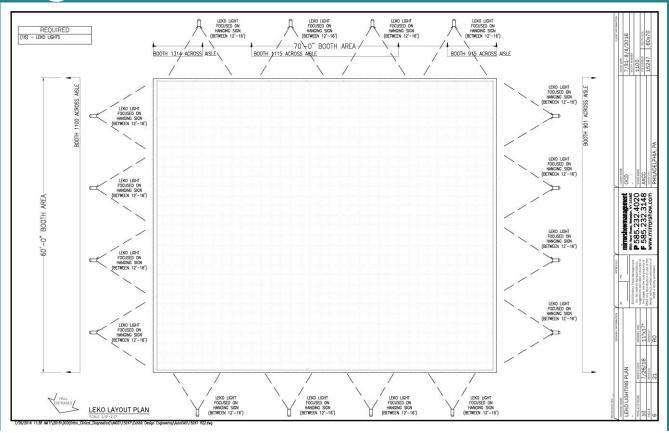
#### LIGHTING

1 - HES Hog PC Laptop (MWNH 3 - 2402 Ak Dim Rack (NTJO) 45 - 54 Leke (MMQQ) 35 - 54 26\* Leke (MMRT) 10 - 54 50\* Leke (MMRT) 35 - 54 PARNet (MRRR)

### Rigging Truss & Motors



### Rigging Parcan Plan



### Food and Beverage



Aramark is the exclusive food and beverage provider within the PCC. Outside food and beverage is not permitted without Aramark approval. If approval is granted to bring food or beverage that is not supplied by Aramark, a corkage fee will apply.



All F&B arrangements should be made directly with the catering office-this includes any food or beverage related prizes or giveaways.



Aramark requires that an Aramark/SFS bartender dispense all alcoholic beverages. Labor fees apply. No outside alcohol is permitted in the PACC. This includes giveaways.



Individually wrapped chocolates, candies, or mints that are 2oz or less are acceptable in small bowls, however corkage fees are applicable for large candy displays.

### **PCC Contact Information**



Exhibitor Services – Electric, Plumbing/Compressed Air, Internet, Telecom and In-House Audio Visual Services

Phone: 215-418-4815

Email: exhibitorservices@paconvention.com



**Contractor Services** 

Phone: 215-418-4900

Email: <a href="mailto:contractorservices@paconvention.com">contractorservices@paconvention.com</a>



**Event Services** 

Phone: 215-418-4850

Email: eventservices@paconvention.com



**Aramark - Food & Beverage** 

Phone: 215-418-2243

## GENERAL SERVICE CONTRACTOR

03



Freeman



Accessing your online resources

Show services overview

Shipping and material handling

Important show information

On-site tips



## Pre-show planning

Begin 45+ days from the first move-in date

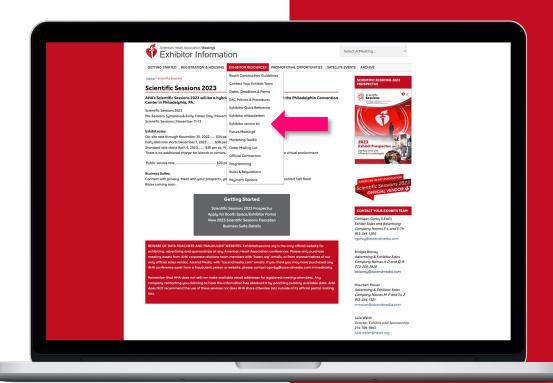


Suggested start no later than Monday, Sept 25



### **AHA Scientific Sessions exhibitor page**

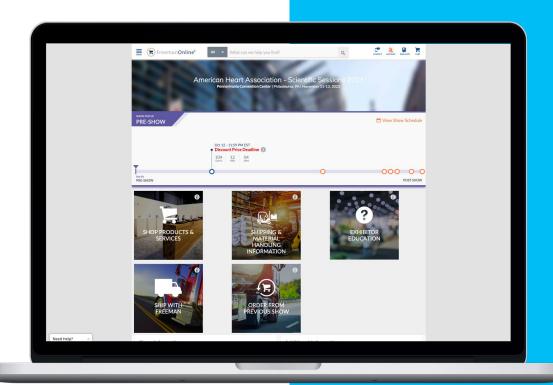
- Easily find link to Freeman services from the AHA Scientific Sessions exhibitor page
- Under "exhibitor resources", click "exhibitor service kit"





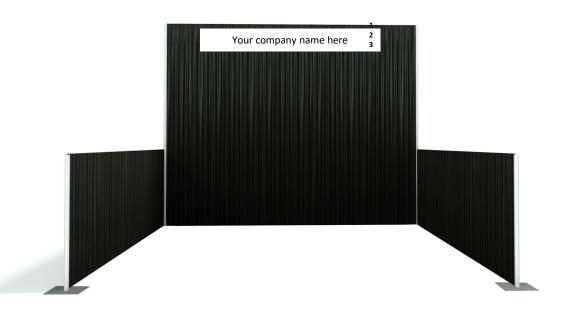
#### FreemanOnline® AHA home page

- Show schedule
- Show contacts
- What's included in your booth
- Shop products and services
- Shipping and material handling information
- Exhibitor education
- Order from previous show
- Need help? feature



#### What does my booth come with?

- Each 10' x 10' booth will be set with 8' high black back drape and 3' high black side drape.
- Booths 300 sq ft or less will receive an identification sign. Booths larger than 300 sq ft may receive an identification sign upon request.
- Exhibit area is not carpeted. Aisles will be carpeted in tuxedo. Show management requires exhibitors provide flooring for their booth.







#### Freeman: official service contractor

**Flooring** 

**Furnishings** 

Cleaning services

Ground rigging and equipment

Exhibit packages

Signs and graphics

Hanging signs and rigging

Audio visual products

Display labor services

Material handling services

Shipping services

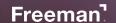
Freeman<sup>1</sup>

### Order Freeman services early

Take advantage of advance order discount rates



October 12, 2023



#### **Flooring**

Exhibit area not carpeted. Show management requires exhibitors provide flooring for their booth.



#### **Furnishings**





#### Rental exhibit offerings

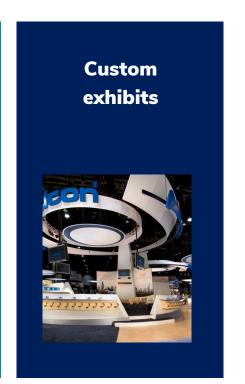
Self-serve furniture packages



Self-serve rental exhibit packages



Modular exhibit collection





### Labor jurisdictions



#### Philadelphia labor jurisdictions

#### Full-time employees of exhibiting companies may:

- set-up and/or tear-down their owned booth materials
- perform maintenance on their owned equipment after initial set-up
- open boxes, stock shelves, distribute and set product, set-up product and literature
- unload their own vehicles at designated unloading areas as long as it is not a commercially registered vehicle
- use their own dollies, luggage carriers, non-hydraulic carts, two- to four-wheel hand trucks, ladders up to 6', and power tools (subject to building safety guidelines)
- install their own lighting, computers, monitors, and A/V equipment



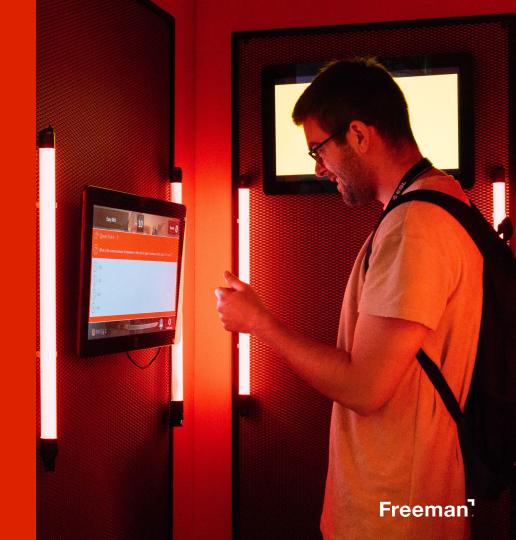
#### Philadelphia labor jurisdictions

#### **Exhibitors may not:**

- set-up and/or tear-down rented exhibit materials
- unload commercially registered vehicles or other vehicles such as personally owned vehicles with trailers, rental trucks, or bobtails
- install rented computers, monitors, and A/V equipment
- install rented lighting
- install light fixtures, lit signage, and stem lights in booths where an Exhibitor Appointed Contractor (EAC) or decorator is utilized
- run cables and electrical cords under flooring



### Audio visual services



#### **Audio visual services**

#### **Ordering tips**

- Internet and electrical services not included in equipment pricing
- Pricing is for the length of the event and includes product delivery
- Once ready for delivery, notify Freeman Exhibitor Services



### Cleaning services



# Hanging signs and overhead rigging



#### Hanging signs and overhead rigging (no motors or lights)

#### **Ordering tips**

- Rate is per lift and crew/per hour
- Start time guaranteed only at the start of each working day; One hour min and ½ hour increments thereafter
- Exhibitors must submit a signed Structural Integrity form; include set-up instructions with the order form and with sign crates
- Arrange for shipping to the advance warehouse, use the hanging sign shipping label
- Reference booth construction guidelines for additional information



### Display labor services



#### **Labor services**

#### **Ordering tips**

- Order form pricing is per person/per hour
- Start time guaranteed only when labor is requested for the start of the working day
- Check-in at Exhibitor Service desk for labor calls not requested for the start of the working day
- If you need to cancel labor, it must be completed in writing; 24 hr in advance
- Freeman supervised jobs will be completed at our discretion prior to show opening and before the hall must be cleared

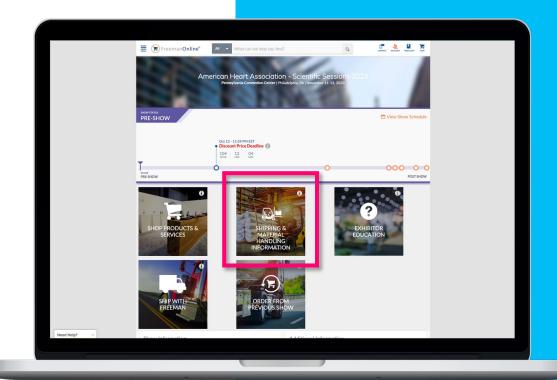


# Material handling services



#### **Shipping and material handling page**

- Shipping vs. material handling info
- Material handling rates
- Shipping labels
  - Warehouse and show site labels
  - Hanging sign labels
- Marshalling yard information





#### **Empty container storage**

#### **During move-in**

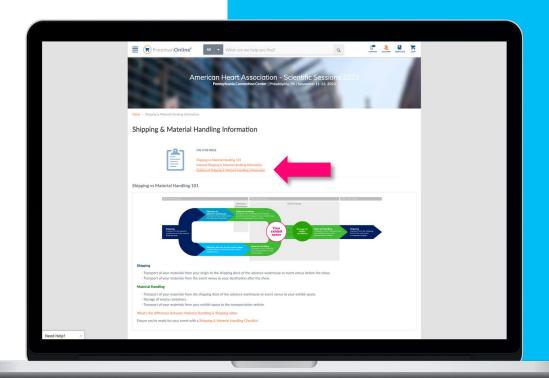
- Tag cartons, fibers, and crates with "Empty" stickers
- Empty cartons and cases must be removed from booth

#### **During move-out**

- Empty containers begin returning at close of show, can take many hours
- Cartons and cases delivered first, crates delivered throughout move-out
- Freeman-supervised labor available to pack your booth

#### **Outbound paperwork process**

- Outbound paperwork is needed for all shipments, regardless of carrier
- On-site, once shipments are packed up, outbound paperwork must be turned in to Exhibitor Services
- Freight should be left labeled in booths





### Shipping services

- Shipments originating from countries other than the US must be cleared through customs
- Review dates for advance warehouse, show site, target dates and check-in times when confirming with shipper
- Freeman Transportation specialist available for custom quotes



#### **Specialty contractor services**

Audio visual: Pennsylvania Convention Center Electrical: Pennsylvania Convention Center Food and beverage: Aramark

Floral and plants: Creative Greenery of Dallas

Internet: Pennsylvania Convention Center Lead retrieval: Convention Data Services Plumbing: Pennsylvania Convention Center Photography : Med Meeting Images

Lighting: Pennsylvania Convention Center Security: Lincoln Security Services LLC

Telephone:
Pennsylvania
Convention
Center



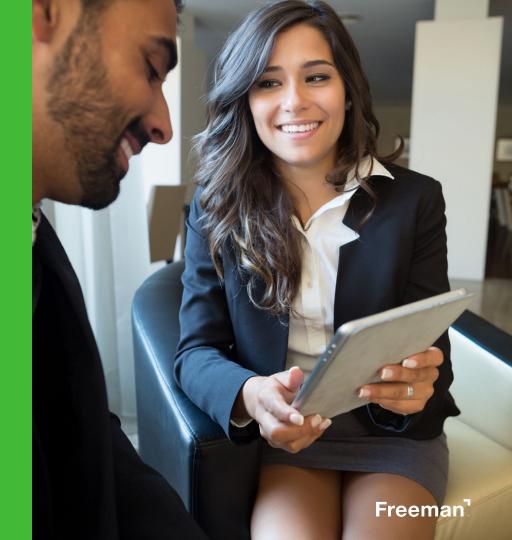
### **Electrical and utilities**

Pennsylvania Convention Center (215) 418-2190



### Lead retrieval

Convention Data Services (800) 746-9734



# Important show site information



Move-in begins Nov 9, 2023



Request early move-in by contacting show management at exhibits@heart.org

#### Important dates and times

#### **Exhibitor move-in**

Thurs, Nov 09 8am – 5:00pm

Fri, Nov 10 8am – 5:00pm

#### **Exhibit hall hours**

Sat, Nov 11 9am – 4:30pm

Sun, Nov 12 9am – 5:00pm

Mon, Nov 13 9am – 3:00pm

#### **Exhibitor move-out**

Tues, Nov 13 3pm – 7:00pm

Wed, Nov 14 8am – 5:00pm

Thurs, Nov 15 8am – 5:00pm Carrier check-in at 10am

Floor clear deadline 5pm



# Scheduling and logistical tips



Booths requiring additional move-in time, contact show management at <a href="mailto:exhibits@heart.org">exhibits@heart.org</a> for early move-in requests

Carefully read union rules and regulations to determine labor needs

Be sure to arrive with enough set up time for your booth



Visit us on-site to receive the highest level of service



Available 8am-5pm from first day of exh move-in to last day of move-out

# Cost-saving and planning tips



Review online exhibitor information and understand deadlines

Order prior to deadline dates for best rates

Include set-up instructions with labor order and inside crates

Consolidate shipments and avoid late to warehouse fees

Ensure all teams have all paperwork on-site



## Have additional questions? contact us!

Freeman.com

1-888-508-5054

- 7AM 7PM CST Mon-Thur
- 7AM 5PM CST Friday



#### **OPEN Q&A**

04



#### THANK YOU!





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