

Exhibit Prospectus



February 7-9, 2024 | Phoenix, AZ Phoenix Convention Center



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Who exhibits at ISC?

10% Health IT

10%
Diagnostics

10% Imaging

12%
Pharmaceutical companies

Exhibitors at ISC

37% medical device and equipment

70%

of exhibitors

report sales from exhibiting at ISC*

20%

Continuing medical education

24%

Other (recruitment, software, telehealth)

*Source: ISC22 post-event exhibitor survey.





Exhibitor satisfaction

More than

90%

of exhibitors return the following year*

89%
of exhibitors
say they will
exhibit again*



"It was great to meet new doctors and to be able to promote our brand at the conference."



Best features of exhibiting at ISC according to our exhibitors!



"Exposure at a national and international level."



"The number of attendees and quality of attendees for our services."



"The range of attendees (cross-specialty) and the variety of professionals."

*Source: ISC22 post-event exhibitor survey





Audience Snapshot

2023 Attendance

5,600+
total attendees

4,600+

professional attendees



3,400+

physicians and other stroke professionals

1,060+

nurses/ nurse practitioners

100+

research scientists

88%

Top specialties in attendance

- Neurology: Stroke
- Neurology: General
- Neurology: Ischemic Stroke
- Administration
- Emergency Medicine
- Critical Care/Intensive Care
- Neurology: Surgery
- Neurology: Critical Care
- Neurology: Endovascular
- Internal Medicine





Audience Snapshot

satisfaction rating



12% Student/ 25+ years of experience 18% 16 to 24 years of experience **Attendees** by career stage 20% 8 to 15 years of experience 7 or less years of experience



Of the **83%** of attendees that visited exhibitors, the top three reasons were to:

71% Learn more about new products/service

52% See the latest techniques

50% Network with exhibitors

"I enjoyed seeing the new research and what current best practice is."

81% were likely to recommend ISC to professional colleagues



74% were likely to attend the meeting again in 2024

67% were satisfied with the exhibit hall

58% have some influence or the final authority to purchase products and services

Source: ISC23 attendee survey data





Science & Technology Hall:

What the buzz is all about

Innovation Zone includes interactive displays with technologically advanced, immersive training for attendees.

An extensive marketing campaign promotes the Science & Technology Hall to attendees before and during the event.

VIP passes (distributed by you) encourage your customers to visit the Science & Technology Hall.



Dedicated exhibit hours give you direct access to more than 4,600 stroke health care professionals.



HeadQuarters

The pulse of the Science & Technology Hall! HeadQuarters draws attendees in to engage with all the Hall has to offer.

Educational programming in the Science & Technology Hall focuses on

the latest in stroke and cerebrovascular medicine and treatment. Poster and Moderated Poster presentations take place adjacent to the Hall, while additional educational programming takes place within the Hall and in HeadQuarters.

Learning Studios inside the Science & Technology Hall earning Studio present the latest advances in stroke and cerebrovascular product and therapeutic treatments, with complimentaru snacks and lunches provided for attendees by the American Heart Association/ American Stroke Association (AHA/ASA).







How we help you succeed

Exhibitors receive complimentary:

- Booth listing in the Daily News and the AHA Mobile Meeting Guide App (provided booth has been secured by publication dates).
- Online presence at isc.hub.heart.org.
- Marketing toolkit at exhibitatsessions.org.
- Final ISC23 registration list.
- Full professional registrations based on square footage.

- Unlimited exhibit-only badges for on-site booth staff and on-site VIP customer invites.
- Opportunity to rent pre- and postregistration list.
- Advance approval and reduced price for hosting Satellite Events in Phoenix.
- Discounted exhibitor housing rates for Phoenix.

Budget-friendly lists

- Low-cost mailing lists are available to all exhibitors and certain Satellite Event holders.
- Ordering information can be found at **exhibitatsessions.org**.
- The American Heart Association/ American Stroke Association must approve all mailers prior to the release of the mailing list.
- Exhibitors are strongly encouraged not to print such pieces prior to American Heart Association/American Stroke Association approval.
- Mailing lists are available for one-time use before or after the International Stroke Conference.







ISC24 exhibiting dates & rates

Exhibit Hours*

Wednesday, Feb. 7, 2024 9 a.m.-5 p.m.

Thursday, Feb. 8, 2024 9 a.m.-5 p.m.

Breaks*

Hours during which only limited programming is taking place:

10:15-10:30 a.m. 12-1:30 p.m. 2:30-3 p.m. 4-4:15 p.m.

*Exhibit dates, hours and rates are subject to change.

Exhibit space rates

Standard rate......\$42 per sq. ft.

There is no additional charge for islands or corners. Rate includes one entry-level booth on the virtual platform.

Public service rate\$24 per sq. ft.

Public service rate is subject to availability. This discounted rate is only available in the nonprofit designated area on the floor. Proof of nonprofit status must be submitted to **amy.miller@heart.org** for all new organizations.

Cancellation schedule

Through July 27, 2023

American Heart Association/American Stroke Association retains 50% of contracted space fees

Beginning July 28, 2023

American Heart Association/American Stroke Association retains 100% of contracted space fees

American Heart Association/American Stroke Association requires a 50% deposit before exhibit space will be confirmed. Cancellation or space reduction will result in a 50% penalty. The cancellation policy can be found in the American Heart Association/American Stroke Association Scientific Conferences Rules & Regulations at exhibitatstroke.org and is a legally binding part of the exhibit space application/contract.

Exhibitor eligibility, space assignment process and priority point schedule are all part of the American Heart Association/American Stroke Association Scientific Conferences Rules & Regulations. For more information and to apply for space, visit **exhibitatstroke.org**.

Housing and exhibitor registration will open in December 2023.

The Satellite Event application process for the International Stroke Conference 2024 in Phoenix, AZ, will open in the fall of 2023.

Contact your exhibits team

Cathleen Gorby (Lead)

Exhibit Sales and Advertising Company Names E-L 913-344-1305 cgorby@ascendmedia.com

Bridget Blaney

Advertising & Exhibitor Sales Company Names A-D 773-259-2825 bblaney@ascendmedia.com

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Amy Miller

Exhibit Manager 214-706-1992 amy.miller@heart.org

Lauren Belanger

Associate Manager, Satellite Events 214-706-1353 lauren.belanger@heart.org

American Heart Association/ American Stroke Association

7272 Greenville Ave. Dallas, TX 75231-4596 **strokeconference.ora**

Housing: onPeak

855-922-3353 scs@onpeak.com

Registration: Convention Data Services

800-748-3583 internationalstroke@xpressreg.net





ISC Innovation Zone

Showcase your new products and services

The ISC Innovation Zone
helps your company
demonstrate new products
and services in a forum where
attendees can see the latest
innovations of the medical
industry. Overhead signage
directs attendees to this
special area in the Science
& Technology Hall.





Now!

Location

Science & Technology Hall
Phoenix Convention Center

Benefits

10'x10' exhibit booth includes:

- 1 table
- 2 chairs
- Carpet
- Electrical
- General Wi-Fi connection
- Booth identification sign

Two Science & Technology Hall exhibitor passes

One lead retrieval unit

AHA Mobile Meeting Guide App listing

Sponsor recognition in:

- Daily Newspaper
- ISC Conference Coverage Website

Dates and Hours

Set-Up

Rate

\$5,000

Tuesday, Feb. 6 | 8 a.m.- 5 p.m. MST

Science & Technology Hall Hours

Wednesday, Feb. 7 | 9 a.m.-5 p.m. MST Thursday, Feb. 8 | 9 a.m.-5 p.m. MST

Move-Out

Thursday, Feb. 8 | 5-10 p.m. MST Friday, Feb. 9 | 8 a.m.-5 p.m. MST

Dates and hours are subject to change. All times are in Mountain Standard Time (MST).

Deadline

Space reservation

Dec. 13, 2023





The Innovators' Network is a consortium that connects entrepreneurs, providers, researchers and payers to accelerate novel solutions across the health continuum. Joining the Center for Health Technology and Innovation Innovators' Network provides your company with many benefits to help strengthen your company's position in a highly competitive marketplace. Learn more at **ahahealthtech.org**.





Capitalize on your booth investment

Your booth reservation isn't complete until you tell attendees where to find you! Reach attendees with proven marketing assets that result in:

- Brand awareness
- Lead generation
- Boosted engagement
- Increased booth traffic and program attendance

View all ISC24 marketing opportunities



Meeting News and Navigation

From \$305-\$250,000

- AHA Mobile Meeting Guide App
- ASAtv
- Attendee Welcome Guide
- Conference Coverage Website
- ISC Stroke Daily News and more!

On-Site Education and Networking

From \$10,000-\$25,000

- · Learning Studios
- ISC24 Posters

Email Marketing

From \$3,505-\$13,000

- ISC Daily Highlights
- ePreviews and eHighlights
- Exclusive Exhibitor Emails

Nursing Symposium Marketing

From \$3,505-\$8,000

- ISC Nursing Symposium Coffee & Tea Break
- Nursing Symposium ePreview

Convention Center Sponsorships

From \$750-\$250,000

- · Abstracts on USB
- · Charging Lounge
- Lanyards
- Puppy Snuggles
- Coffee Breaks in the Science & Technology Hall
- Escalator Graphics, Stacked Meter Cubes, Backlite Kiosks and more!

Booth Drivers

From \$3,500-\$30,000

- · Mobile App
- · Conference Bag Inserts
- Individual Hotel Room Drops

Hotel Marketing and Advertising

From \$5,000-\$33,250

- · Hotel Key Cards
- Individual Hotel Room Drops
- · Lobby Columns
- · Lobby Elevators
- · Lobby Video Wall
- · Lobby Gobo and more!

Spread your message further with year-round advertising in Professional Heart Daily and Science News.









Satellite Events

Fee structure and time restrictions for Exhibitors, Universities, Non-profits and Non-exhibitors

- Satellite Event start, and end times are subject to change based upon completion of the final program.
- The AHA is not responsible for attendance/audience generation or guaranteed attendance levels at Satellite Events.
- The AHA reserves the right to change the Satellite Event process, date, times, procedures # of slots and any other aspect of the process.
- · All Satellite Event application fees are non-refundable.
- Non-profits that have received or anticipate receiving Industry funding to organize a Symposia, Media Event or Social Event must apply under the Industry rate.
- AHA reserves the right to collect the additional application fees if a non-profit receives Industry funding after application approval has been granted.

APPLY HERE



- The AHA does not monitor topics/titles, please check website for the most up to date list of topics/titles.
- A 3% convenience charge will be added to credit card payments.
- Rooms can only be held for 4 hours before assigned time.

Complimentary with a Satellite Symposia for 2024

- 2023 attendee list for a promotional physical mailer
- Listing in the Mobile Meeting Guide
- · Listing on the AHA Online Program Planner
- Listed in the Stroke OnDemand following the meeting
- · Listed one ePreview
- · Listed in the Morning Agenda email/Daily Newspaper

Event type	Fee	Sponsor type	Tuesday Feb. 6	Wednesday Feb. 7	Thursday Feb. 8	Friday Feb. 9	Saturday Feb. 10
Committee Meeting	\$175	University/Nonprofit	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	6-7:30 a.m. MST 1-8:30 p.m. MST 7:30-9 p.m. MST	No Restrictions
	\$575	Exhibitor					
	\$4,500	Non-Exhibitor					
Focus Group	\$175	University/Nonprofit	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	6-7:30 a.m. MST 1-8:30 p.m. MST 7:30-9 p.m. MST	No Restrictions
	\$575	Exhibitor					
	\$4,500	Non-Exhibitor					
Hospitality Room or Staff Meeting	\$175 (up to 50 people) \$300 (50-100 people) \$550 (100-300 people)	University/Nonprofit	No restrictions	No restrictions	No restrictions	No restrictions	No Restrictions
	\$550 (up to 50 people) \$800 (50-100 people) \$1,100 (100-300 people)	Exhibitor					
	\$4,800	Non-Exhibitor					
Investigator Meeting	\$175	University/Nonprofit	6-7:30 p.m. MST	6-7:30 p.m. MST	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	1-8:30 p.m. MST	No Restrictions
	\$1,500	Exhibitor					
	\$4,800	Non-Exhibitor					
Media Event	\$175	University/Nonprofit	6-7:30 p.m. MST	6:30-8 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST	6-7:30 p.m. MST	6-7:30 a.m. MST 1-8:30 p.m. MST	No Restrictions
	\$3,500	Exhibitor					
	\$4,800	Non-Exhibitor					
Symposia or Social Event	\$3,000	University/Nonprofit (Non-Industry Supported)	6-7:30 p.m. MST	6-7:30 a.m. MST 6-7:30 p.m. MST 7:30-9 p.m. MST Limited to three slots for each a.m./p.m.	6-7:30 p.m. MST	6-7:30 a.m. MST 1-8:30 p.m. MST Limited to three slots for each a.m./p.m.	No Restrictions
	\$30,000	Exhibitor or University/Nonprofit (Industry Supported)					
	\$40,000	Non-Exhibitor					

The words "Paid Advertisement" must be included in a clearly legible font size, in Helvetica (or similar type font), at the top of any advertisement/sponsorship asset (such as signage, doctors bags, fliers, etc.) promoting any event or program offering CME.